

ASTARA

CAPITAL PARTNERS

Astara at a Glance

- Founded in 2020
- Headquartered in New York City
- \$312mm dedicated fund closed in 2023
- 13 deals completed

Astara Capital Partners is a private equity firm managed by Investors and Operators who bring capital, sector expertise, and strategic resources to middle-market companies to build sustainable value and deliver exceptional outcomes

Target Industries

- Building Products
- Food Manufacturing & Distribution
- Packaging & Converting
- Industrial Distribution & Services
- Industrial Manufacturing
- Aerospace & Defense
- Residential Services
- Commercial & Facility Services
- Tech-enabled Services
- IT Services
- Business Services
- Government Services

Investment Criteria

- Transaction Size: Up to \$250M*
- Equity Investment: \$20-100M*
- Ownership: Prefer Control Stake
- Revenue: >\$40M
- EBITDA: Up to \$50M*
- HQ Geography: U.S. & Canada

**will pursue larger transactions with LP co-investment*

Transaction Types







- Buyouts
- Carve-Outs / Divestitures
- Family Successions
- Recapitalizations
- Restructurings & Turnarounds
- Take-Privates

For New Opportunities Contact:

Sarah Robson

Head of Business Development

sarah@astaracapital.com | 646-946-5450

Current Portfolio	Description	Industry	Add-Ons Completed	Add-On Targets
	Ally Building Solutions is a leading provider and installer of interior finishes, including flooring, cabinets, countertops, appliances and specialty products to the residential home market (<i>Feb 2024</i>)	Building Products	0	Installers of interior finishes, countertop fabricators and distributors, and building products distributors (all in the Southeast)
	Wyandot is a premier contract manufacturer of salty snacks and cereal products, serving as a trusted partner to leading branded and private label customers (<i>Jan 2023</i>)	Food	0	Snack co-manufacturers that expand Wyandot's geographic reach and/or product capabilities
	Del-Air is a leading provider of residential HVAC, plumbing, electrical, and light commercial HVAC services and replacements throughout the Florida market (<i>Nov 2022</i>)	Residential Services	4	HVAC, plumbing, and electrical providers focused on residential aftermarket service and installation in the Southeast
	BDV Solutions is a tech-enabled, turnkey provider of employment-based immigration services to foreign nationals and employers (<i>Nov 2021</i>)	Business Services	3	Immigration and global mobility services companies
	ACP Lumber invests in Southern Yellow Pine sawmills that manufacture specialty and dimensional grades of lumber (<i>Jan 2021</i>)	Forest Products	0	
	Garlock Flexibles is a full-service flexible packaging converter that provides solutions for a variety of food, consumer and industrial applications (<i>Jan 2021</i>)	Packaging & Converting	0	Flexible packaging manufacturers in North America

SENIOR INVESTMENT TEAM

Michael Ranson

Michael@astaracapital.com

Rob Groberg

Rob@astaracapital.com

Lindsey Tannenbaum

Lindsey@astaracapital.com

Chris Curti

Chris@astaracapital.com