

ASTARA

CAPITAL PARTNERS

WWW.ASTARACAPITAL.COM

INVESTMENT CRITERIA

- Transaction Size: Up to \$250M
- Equity Investment: \$20-100M
- Ownership: Preference for Control Equity
- Revenue: >\$40M
- EBITDA: Unprofitable to \$30M
- HQ Geography: U.S. & Canada

TRANSACTION TYPES

- Buyouts
- Carve-Outs / Divestitures
- Restructurings & Turnarounds
- Take-Privates
- Recapitalizations

TARGET INDUSTRIES

- Aerospace, Defense & Government Services
- Food Manufacturing, Distribution, & Equipment
- Industrial Manufacturing, Distribution & Services
- Packaging & Converting
- Building & Forest Products

WHY ASTARA



ABOUT US

Astara Capital Partners brings capital, sector expertise, and strategic resources to middle-market companies to build sustainable value and deliver exceptional outcomes. Investing in both healthy and challenged businesses alike, we leverage our network of operators and advisors to find value in opportunities that others overlook. By partnering with strong management teams and collaborating with other stakeholders, we help companies achieve their potential.



- Good transaction partner with a strong track record of successfully closing deals on agreed terms
- Make companies more valuable by improving their facilities, systems, and processes
- Do not utilize excessive leverage
- Bring strategic and functional resources that companies may not otherwise be able to access



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PORTFOLIO COMPANIES



Investment Date: January 2021
Industry: Packaging & Converting

Garlock Flexibles is a full-service flexible packaging converter that provides solutions for a wide variety of food, consumer and industrial applications.



Investment Date: November 2022
Industry: Building Products

Del-Air is a leading provider of residential HVAC, plumbing, electrical, and light commercial HVAC services and replacements throughout the Florida market.



Investment Date: January 2021
Industry: Forest Products

ACP Lumber invests in Southern Yellow Pine sawmills that manufacture specialty and dimensional grades of lumber. The company currently owns Cross City Lumber in Florida.



Investment Date: January 2023
Industry: Food

Wyandot is a premier contract manufacturer of high-quality snack foods, cereals, and better-for-you offerings and is a trusted partner to many leading and emerging brands and private label customers.



Investment Date: November 2021
Industry: Business Services

BDV Solutions is a tech-enabled, turnkey provider of employment-based immigration services to foreign nationals and employers.



Investment Date: February 2024
Industry: Building Products

Ally Building Solutions is a leading provider and installer of interior finishes, including flooring, cabinets, countertops, appliances and specialty products to the residential home market.

SENIOR TEAM



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