Astara Capital Partners

Investors and Operators Partnering to Build Sustainable Value

About Us

Investment Criteria

Astara Capital Partners brings capital, sector expertise, and strategic resources to middlemarket companies to build sustainable value and deliver exceptional outcomes. Investing in both healthy and challenged businesses alike, we leverage our network of operators and advisors to find value in opportunities that others overlook.

By partnering with strong management teams and collaborating with other stakeholders we help companies achieve their potential.

Why Astara?

- 1. We are an integrated team of operators and investors with deep experience in the middle market
- 2. We bring substantial resources to companies that may not otherwise be available
- 3. We make companies more valuable by improving their facilities, systems, people, and processes... rather than using excessive leverage
- 4. We have extensive experience partnering with entrepreneurial and family-owned businesses, as well as completing complicated carve-out transactions
- 5. We are good partners: many of our referrals come from former sellers and executives

Transaction Size: Equity Investment: Revenue: Platform Investments: **Primarily** \$10 - \$100M Up to \$250M **United States & Canada** > \$40M **Control Equity Target Industries PACKAGING & AEROSPACE** BUILDING FOOD FOREST **INDUSTRIAL** MANUFACTURING. & DEFENSE PRODUCTS PROCESSING. PRODUCTS CONVERTING DISTRIBUTION, **DISTRIBUTION & & EQUIPMENT** SERVICES **Transaction Types Restructurings & Bankruptcies Buyouts** Take-Private Transactions First Institutional Capital Carve-Outs / Divestitures Recapitalizations Michael Ranson **Rob Groberg** Lindsey Tannenbaum Chris Curti Lindsey@astaracapital.com Michael@astaracapital.com Rob@astaracapital.com Chris@astaracapital.com ACP www.astaracapital.com