

ASTARA

CAPITAL PARTNERS

Astara at a Glance

- Founded in 2020
- Headquartered in New York City
- \$312mm dedicated fund closed in 2023
- 18 deals completed

Astara Capital Partners is a private equity firm managed by Investors and Operators who bring capital, sector expertise, and strategic resources to middle-market companies to build sustainable value and deliver exceptional outcomes

Target Industries

- Packaging & Converting
- Food Manufacturing & Distribution
- Building Products
- Environmental Infrastructure
- Industrial Distribution & Services
- Industrial Manufacturing
- Residential Services
- Commercial & Facility Services
- Tech-enabled Services
- IT Services
- Labor Solutions
- Business Services

Investment Criteria

- Transaction Size: Up to \$250M
- Equity Investment: \$20-100M
- Ownership: Prefer Control Stake
- Revenue: >\$40M
- EBITDA: Up to \$50M
- HQ Geography: U.S. & Canada

Transaction Types

- Buyouts
- Family Successions
- Recapitalizations
- Carve-Outs / Divestitures
- Restructurings & Turnarounds
- Take-Privates

Senior Investment Team

Michael Ranson

Michael@astaracapital.com

Lindsey Tannenbaum

Lindsey@astaracapital.com

Rob Groberg

Rob@astaracapital.com

Chris Curti

Chris@astaracapital.com

For New Opportunities Contact:

Sarah Robson

Head of Business Development

sarah@astaracapital.com | 646-946-5450

Current Portfolio	Description	Industry	Add-Ons Completed	Add-On Targets
	<p>Unified Service Partners is a leading multi-regional roofing contractor specializing in re-roofing services for residential, multi-family, and commercial customers. <i>(Nov 2024)</i></p>	Residential Services	2	Residential, multi-family, and commercial focused re-roofing contractors
	<p>Ally Building Solutions is a leading provider and installer of interior finishes, including flooring, cabinets, countertops, appliances and specialty products to the residential home market <i>(Feb 2024)</i></p>	Building Products	0	Installers of interior finishes, countertop fabricators and distributors, and building products distributors (all in the Southeast)
	<p>Wyandot is a premier contract manufacturer of salty snacks and cereal products, serving as a trusted partner to leading branded and private label customers <i>(Jan 2023)</i></p>	Food	0	Snack co-manufacturers that expand Wyandot's geographic reach and/or product capabilities
	<p>Del-Air is a leading provider of residential HVAC, plumbing, electrical, and light commercial HVAC services and replacements throughout the Florida market <i>(Nov 2022)</i></p>	Residential Services	5	HVAC, plumbing, and electrical providers focused on residential aftermarket service and installation in the Southeast
	<p>BDV Solutions is a tech-enabled, turnkey provider of employment-based immigration services to foreign nationals and employers <i>(Nov 2021)</i></p>	Business Services	4	Immigration and global mobility services companies
	<p>Cross City Lumber invests in Southern Yellow Pine sawmills that manufacture specialty and dimensional grades of lumber <i>(Jan 2021)</i></p>	Forest Products	0	
	<p>Garlock Flexibles is a full-service flexible packaging converter that provides solutions for a variety of food, consumer and industrial applications <i>(Jan 2021)</i></p>	Packaging & Converting	0	Flexible packaging manufacturers in North America